

## **OFFLINE DIGITAL MARKETING CRASH COURSE – 1 MONTH (36 HOURS)**

Mode: Offline (Classroom + Hands-on)

Duration: 4 Weeks

Schedule: 6 Days / Week × 1.5 Hours / Day

Total Duration: 36 Hours

This intensive offline program focuses on hands-on workshops, live trainer guidance, classroom interaction, and confidence building.

### **Week 1 – Copywriting, Canva & Content (Workshop Style)**

- Funnel explanation with real business examples
- Copywriting practice with live trainer feedback
- Canva designing with real-time corrections
- Content planning & reel scripting
- AI-assisted content creation

Practical: Creatives, ad copies, reel scripts reviewed in class

### **Week 2 – Meta Ads, Social Media & Influencer Strategy**

- Meta Ads campaign structure explained on board
- Lead generation & WhatsApp ads
- Social media strategy building
- Influencer outreach role-play
- AI-powered content calendars

Practical: Campaign structure sheets, influencer plan

### **Week 3 – Website, SEO & Google Ads (Hands-on)**

- WordPress website creation
- Landing page wireframes
- SEO optimization exercises
- Google Ads keyword-to-ad mapping

Practical: Website build, SEO checklist, Google Ads structure

### **Week 4 – Email Marketing, AI Tools & Final Project**

- Email funnels & CRM workflows

- Automation sequence mapping
- AI personalization practice
- Portfolio building & presentation

Practical: Final project presentation & trainer feedback